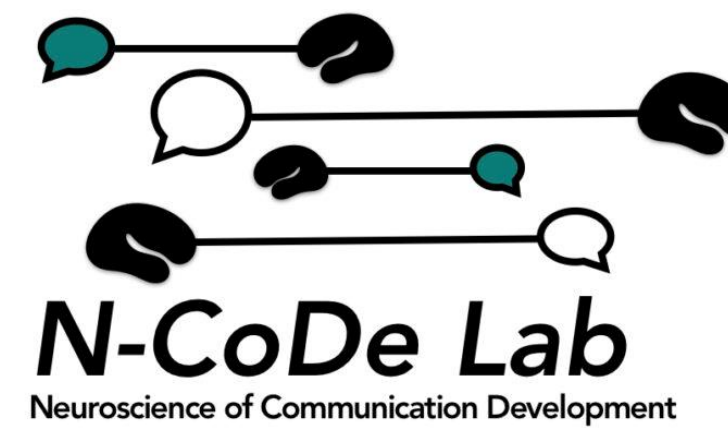




Economic
and Social
Research Council



THE
READING
AGENCY



Providing choice enhances reading enjoyment and motivation

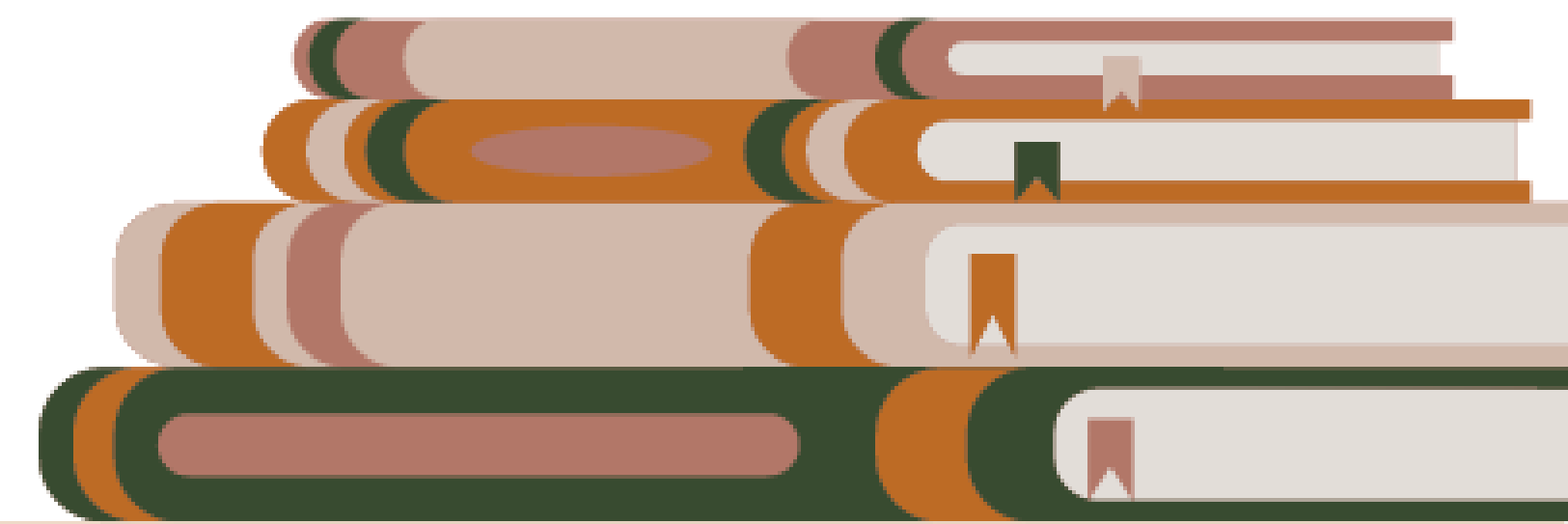
Amrita Bains, Carina Spaulding, Jessie Ricketts, Saloni Krishnan



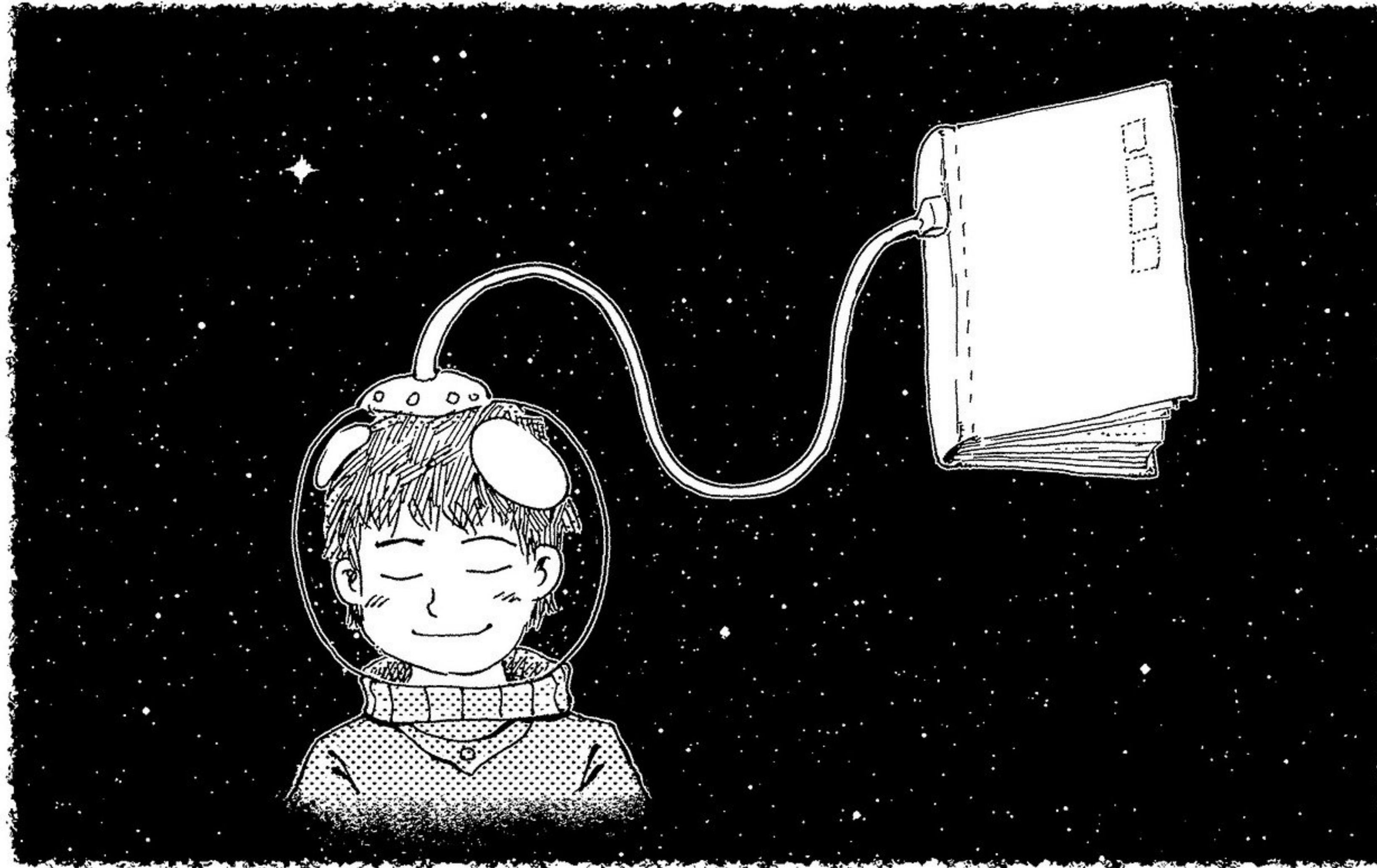
@amritabrains



Amrita.bains.2020@live.rhul.ac.uk



So why should we motivate people to read?



The first step is to build reading ability



Reading ability => enjoyment

How can we motivate readers?

Choice

Ready, Set, Read!

Presented by The Reading Agency.
Delivered in partnership with libraries.

Ready, Set, Read! with Youth Sports Trust

The Summer Reading Challenge 2023 will unleash the power of play, sport and physical activity through reading.



Does choice boost reading motivation?

How do we **measure** motivation for reading?

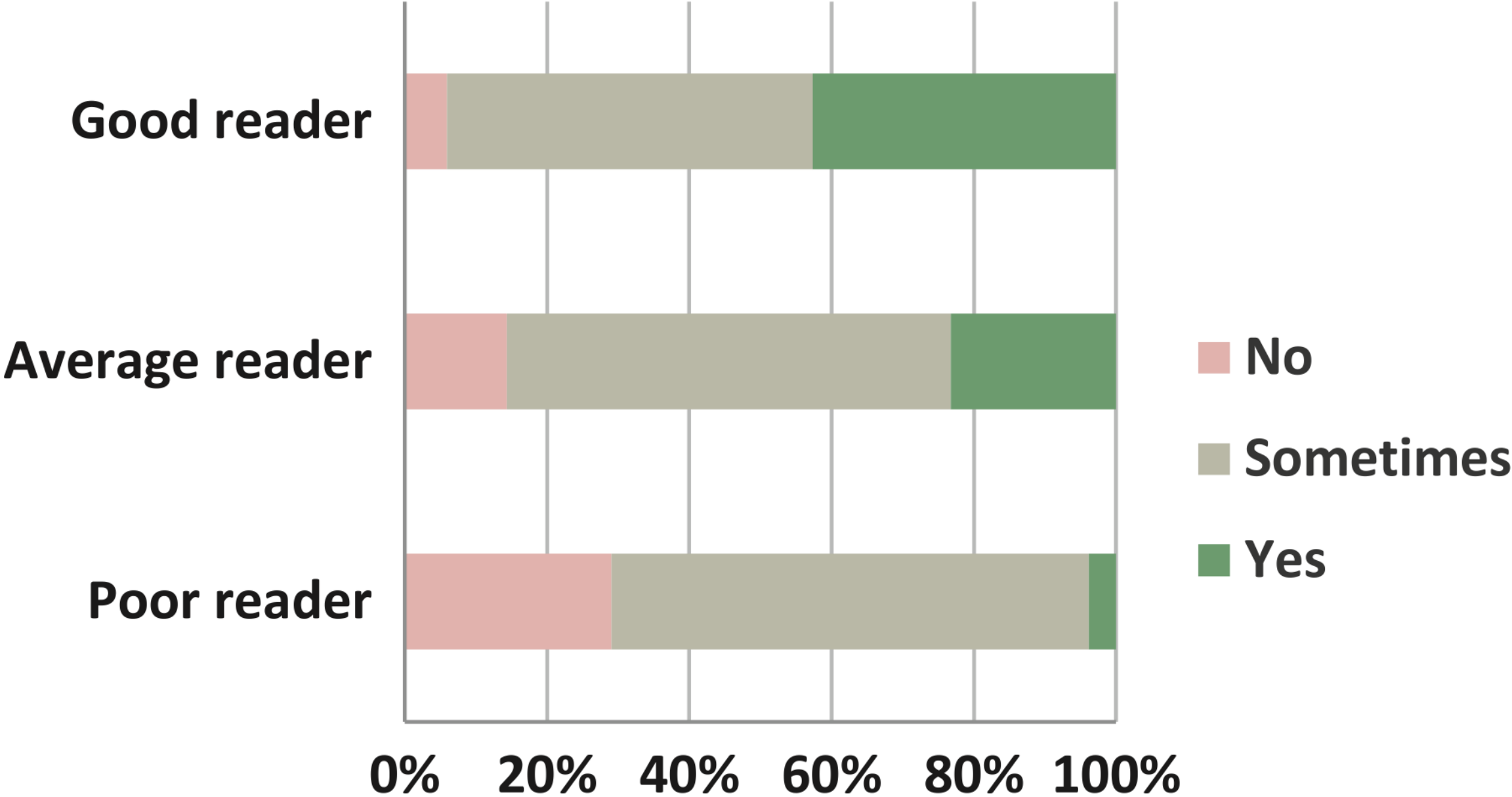
I enjoy reading.

Yes

No

Maybe

Do you like reading?



Van Bergen et al (2022). *Developmental Science*.

Is there a better way to measure reading motivation?



We can measure the **intrinsic value** of a stimulus by assessing whether people are willing to take on a **cost**.

Experiment 1: Are these measures (willingness to take on a cost) a better metric of motivation?

Experiment 2a: Does providing choice of book boost reading enjoyment and willingness to pay?

Experiment 2b: Does providing choice of genre boost reading enjoyment and willingness to pay?

Experiment 1: Are these measures (willingness to take on a cost) a better metric of motivation?

Experiment 2a: Does providing choice of book boost reading enjoyment and willingness to pay?

Experiment 2b: Does providing choice of genre boost reading enjoyment and willingness to pay?

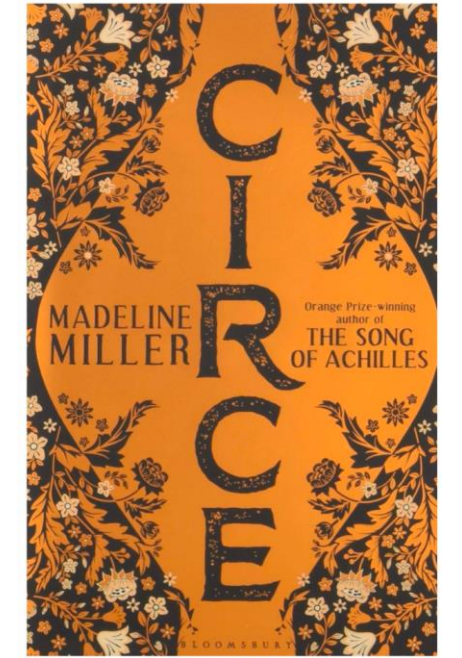
Enjoyment

Value

Comprehension



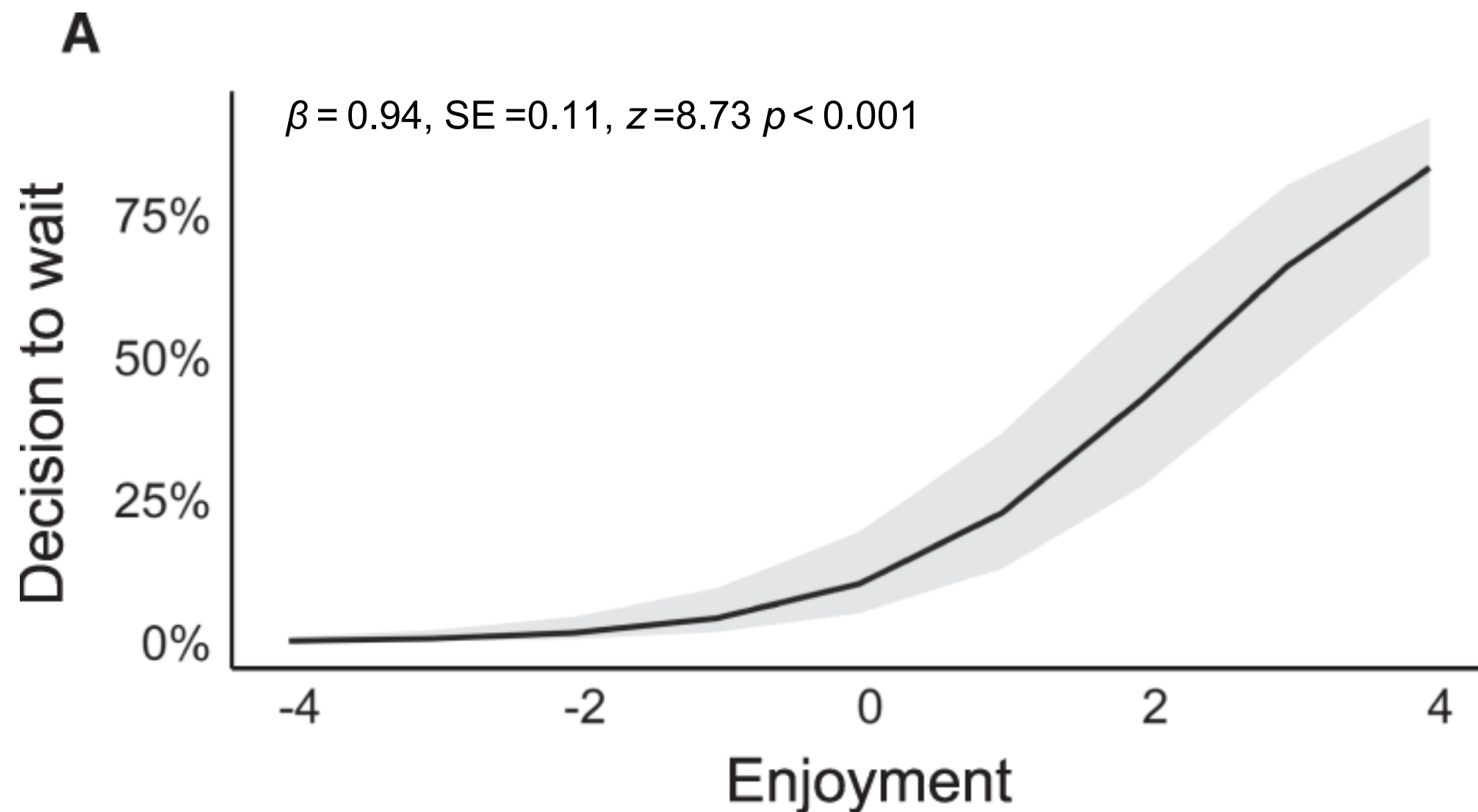
**Wait
3-6 seconds**



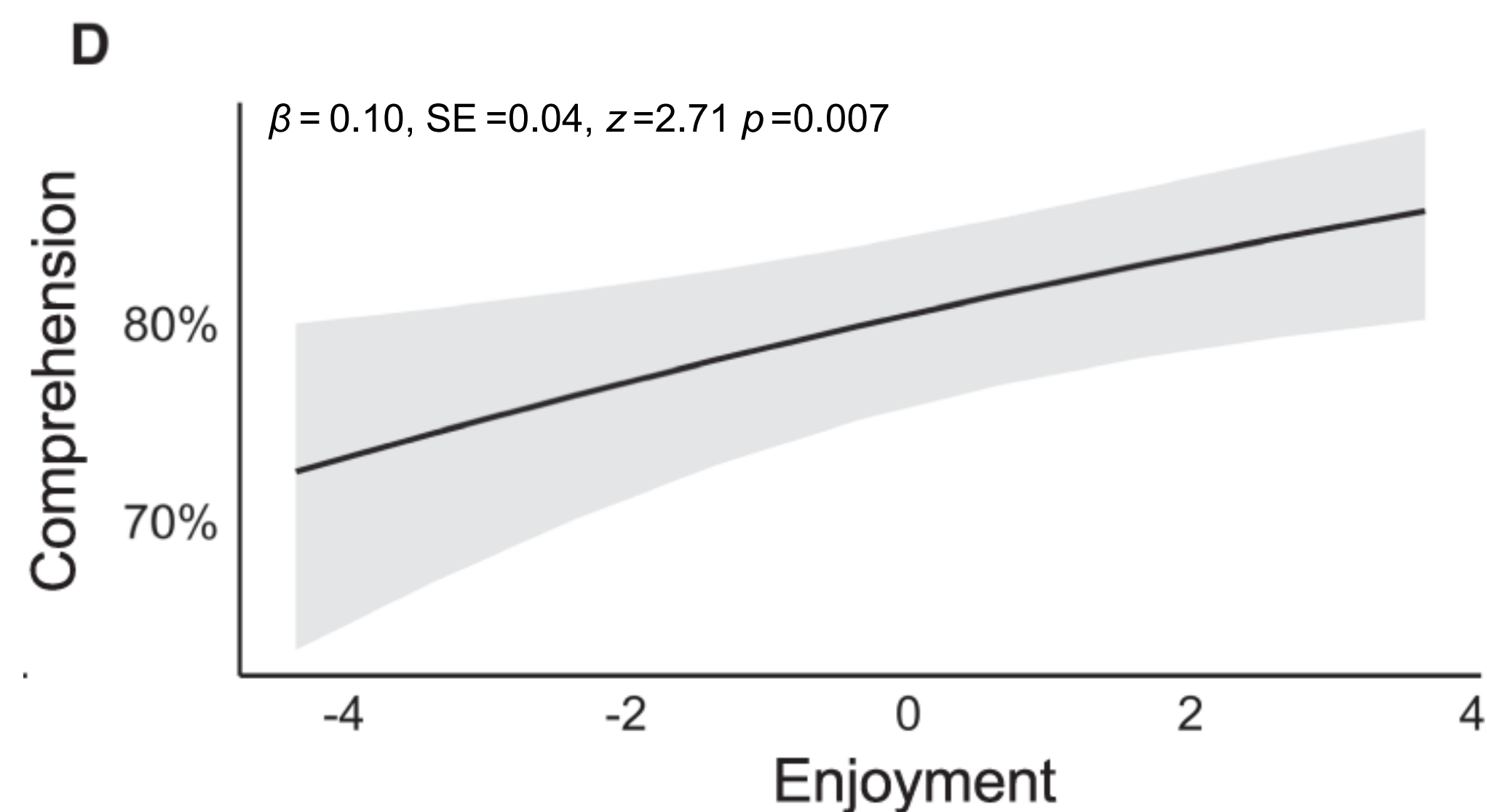
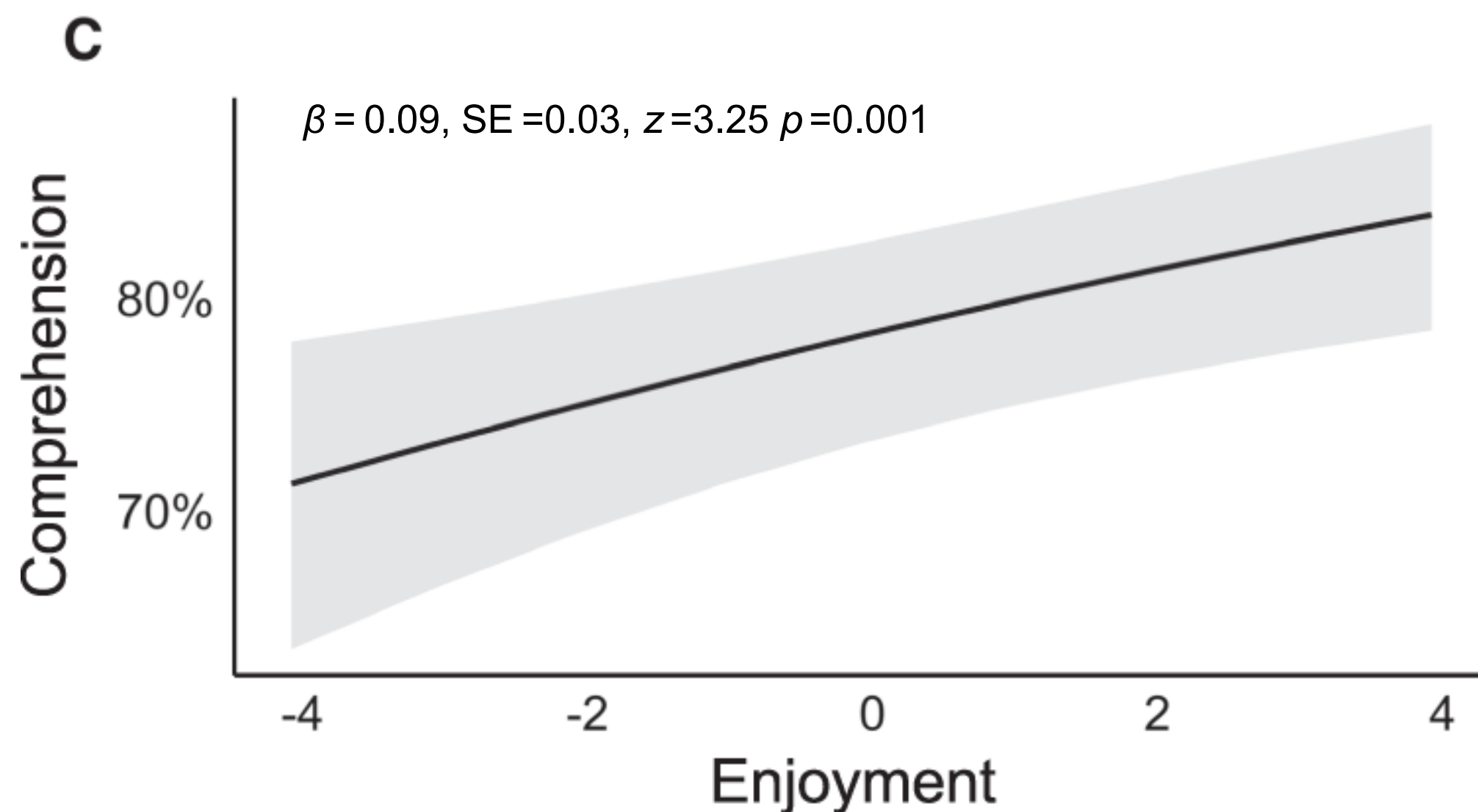
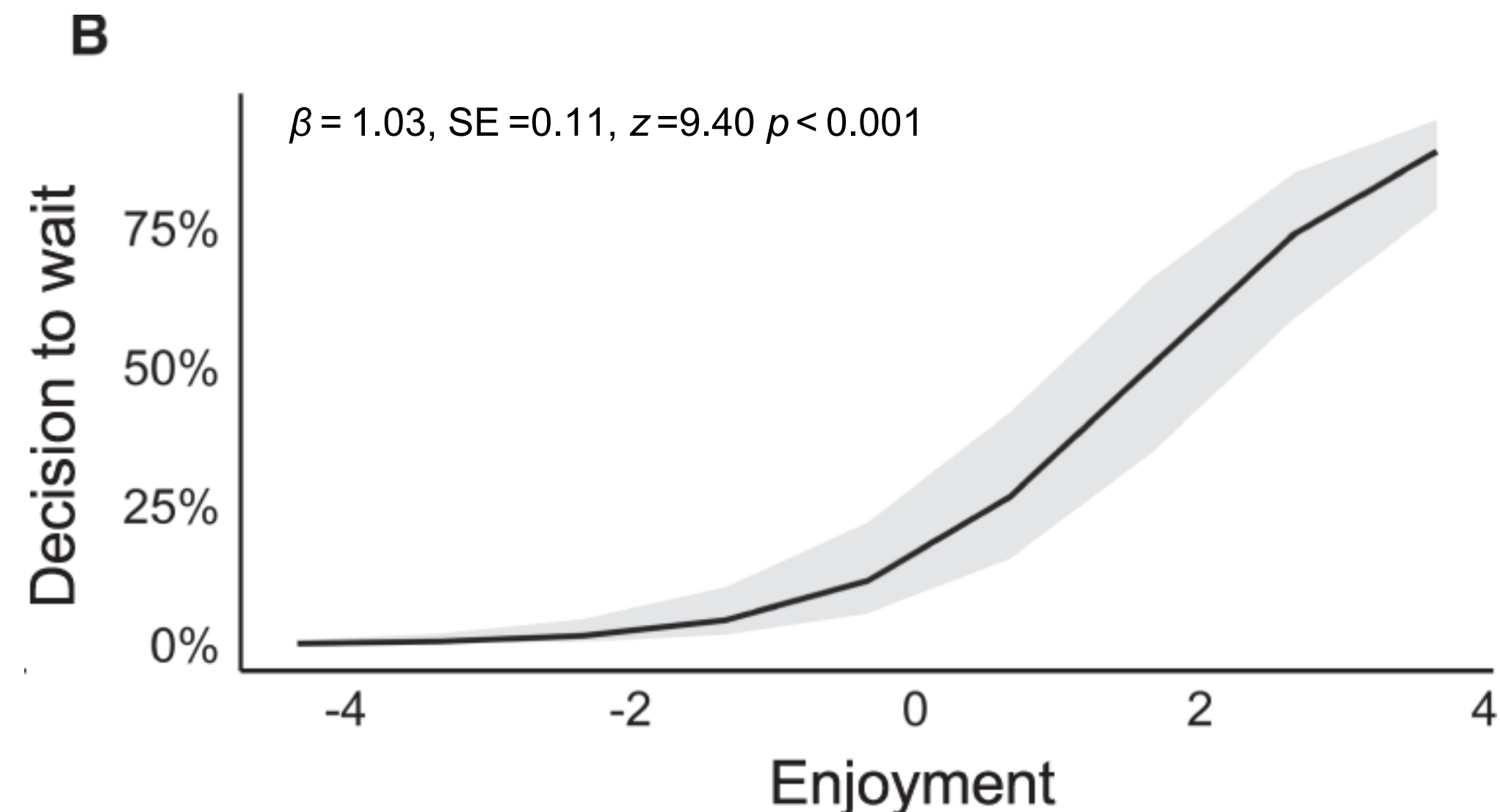
Skip



N = 40



N = 40



**Using this design we can capture situational changes in
enjoyment during reading**

Experiment 1: Are these measures (willingness to take on a cost) a better metric of motivation?

Experiment 2a: Does providing choice of **book** boost reading enjoyment and willingness to pay?

Experiment 2b: Does providing choice of **genre** boost reading enjoyment and willingness to pay?

Experiment 1: Are these measures (willingness to take on a cost) a better metric of motivation?

Experiment 2a: Does providing choice of **book** boost reading enjoyment and willingness to pay?

Experiment 2b: Does providing choice of genre boost reading enjoyment and willingness to pay?

Choice

Enjoyment

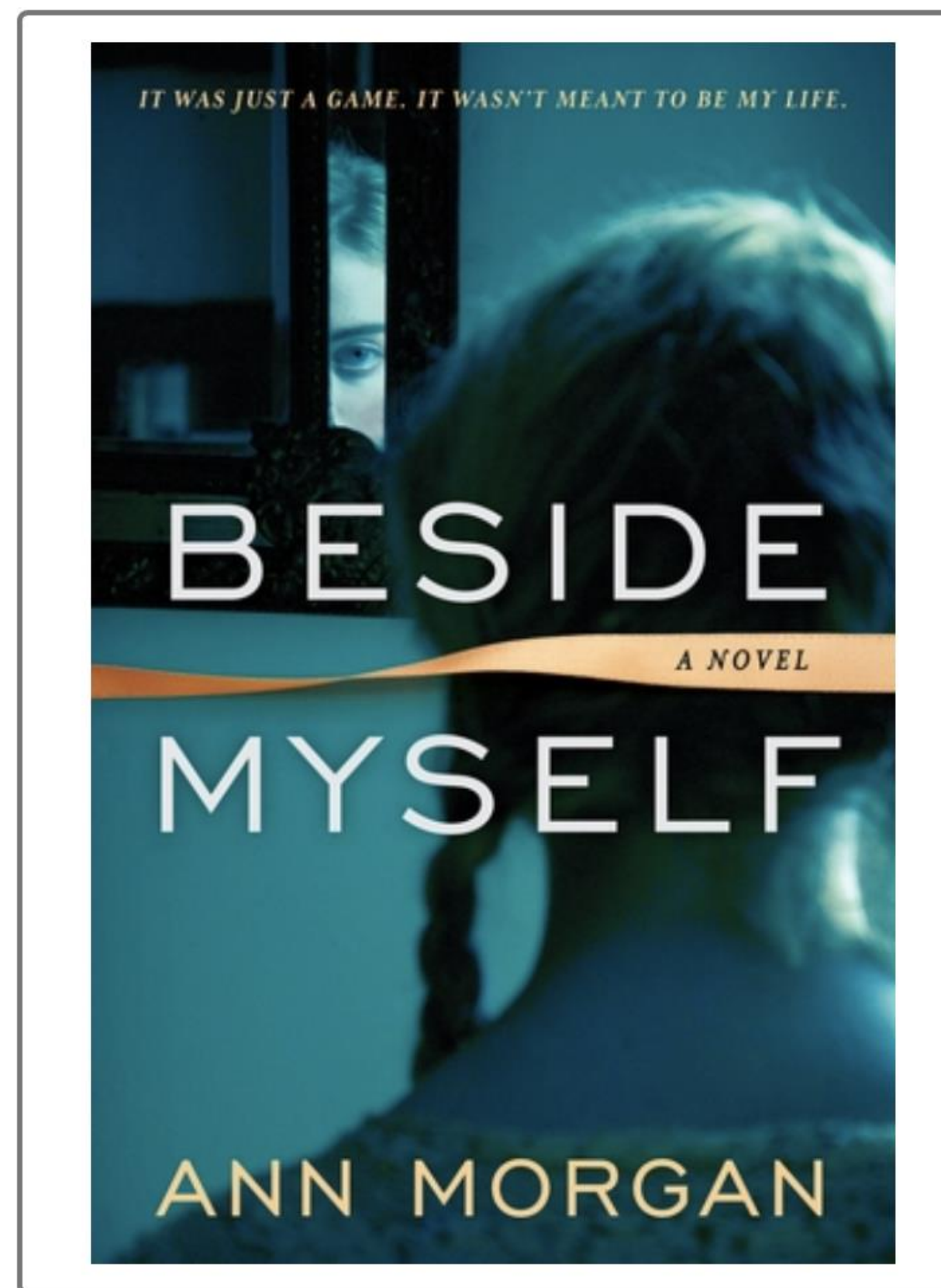
Value

Participants

N= 49 (M_{age} = 20.83 years, 29 females).

English speakers with no known neurodevelopmental, neurological, or language disorders.

Let's have a walk through of the task...



'Ellie' said the phone, 'it's mother'. And then 'Look, I haven't got time to play silly buggers. I know it's your number' 'All right. If that's the way you want it,' continued the phone. 'I'm ringing about Helen'. A sigh. 'Well, there's been an accident and I'm afraid she's in a coma. There. The others thought I should tell you. Left to myself, I probably wouldn't have b-but there we are at least this way you won't hear about it first on the news.' ... Another pause and then angrily, 'Don't you have anything to say?' Smudge closed her eyes and took a deep breath. 'I'm afraid you've got the wrong number,' she said.

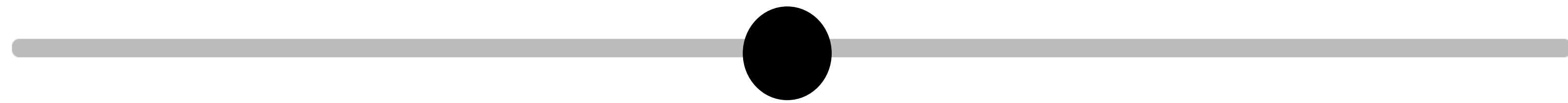
How much did you enjoy this text?

1	2	3	4	5	6	7	8	9
---	---	---	---	---	---	---	---	---

Not very
much

Very much

What would you be willing to pay for this book?



£0

£25

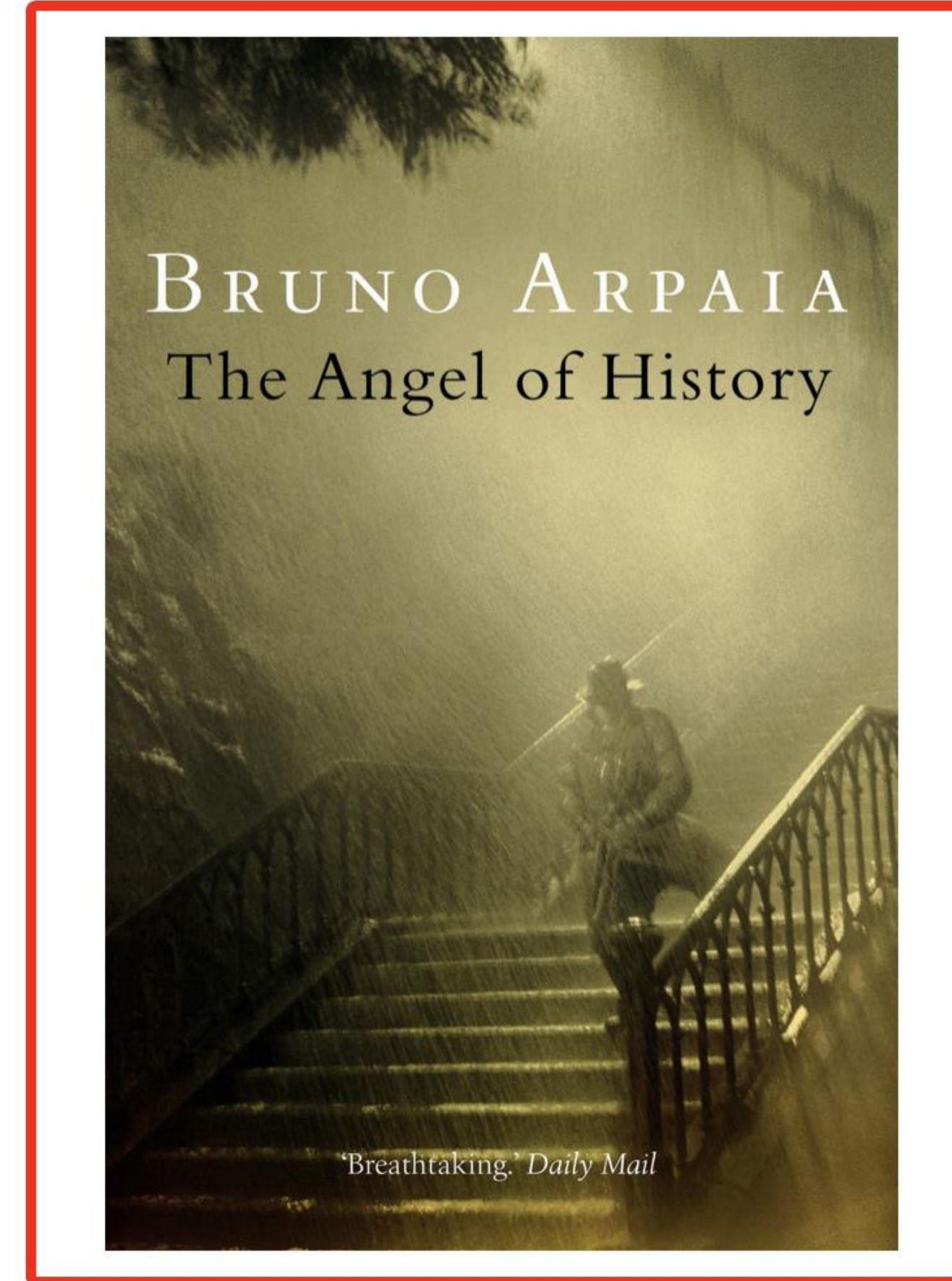
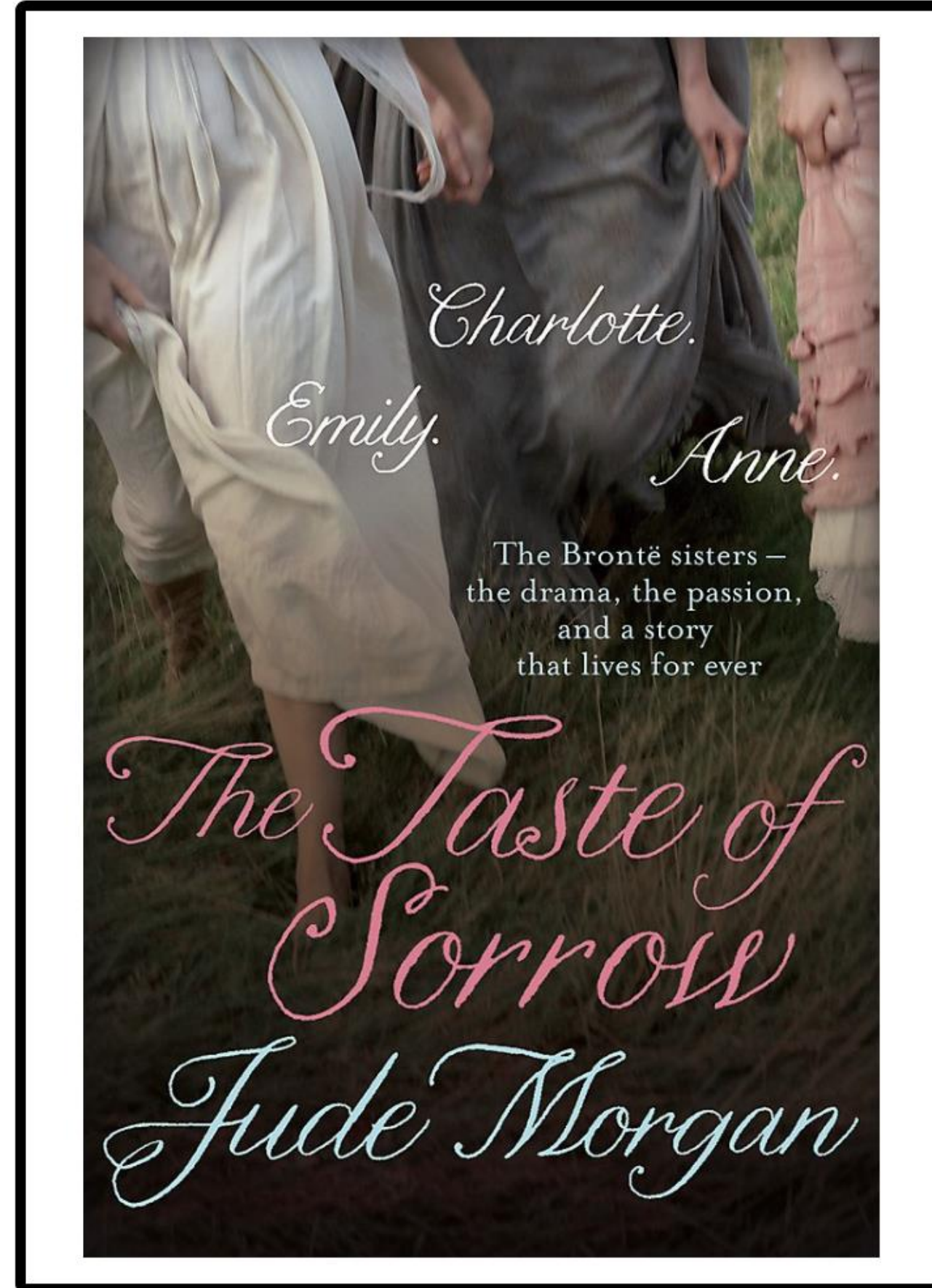
What happened to Helen?

She is in a coma

She broke her arm

She misses Ellie

She's on the news



The moody February light came in through the windows, dripped down the walls, crawled up to the vaulted ceiling, came to stagnate sadly in the big reading room of the library. Benjamin was at his place, immersed in grey light, his hair more rumpled than usual - his only suit growing ever more threadbare. His movements were almost furtive as he read and reread the notes he'd taken in the little notebooks with black covers that he always carried with him.

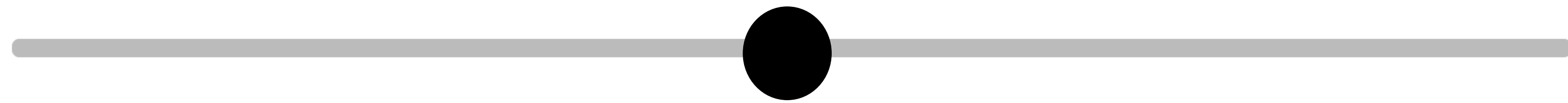
How much did you enjoy this text?

1	2	3	4	5	6	7	8	9
---	---	---	---	---	---	---	---	---

Not very
much

Very much

What would you be willing to pay for this book?



£0

£25

What was Benjamin reading?

An advertisement

A recipe

Notes he'd taken in a notebook

A letter from a friend

Stimuli

1. Genre
2. Being unfamiliar
3. Word count ($m = 85.53$, range = 45-119)
4. Flesch Kincaid reading ease ($m = 78.70$, range = 60.9-100)

Choice

Enjoyment

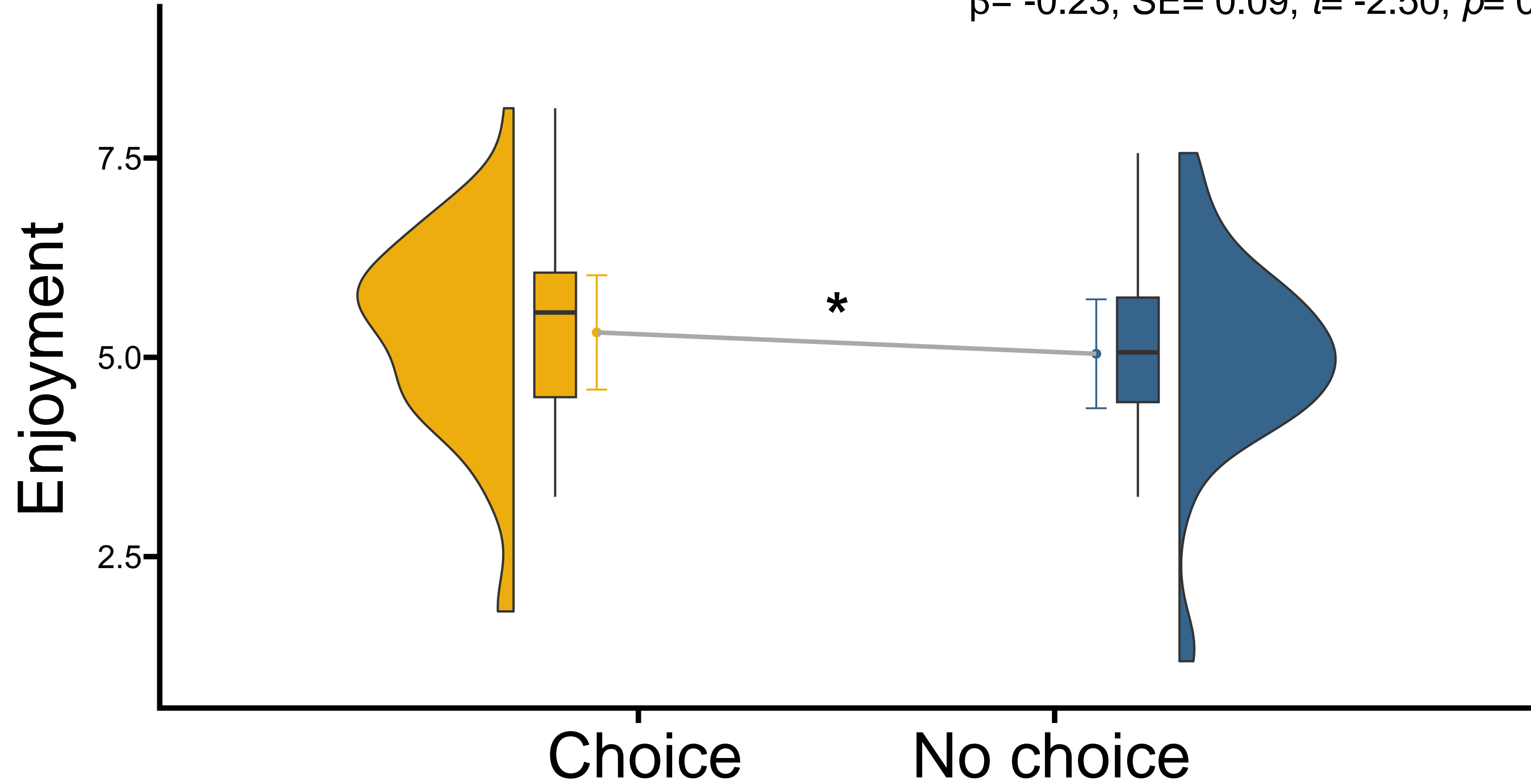
Value

Choice

Enjoyment

Value

$\beta = -0.23$, $SE = 0.09$, $t = -2.50$, $p = 0.016$



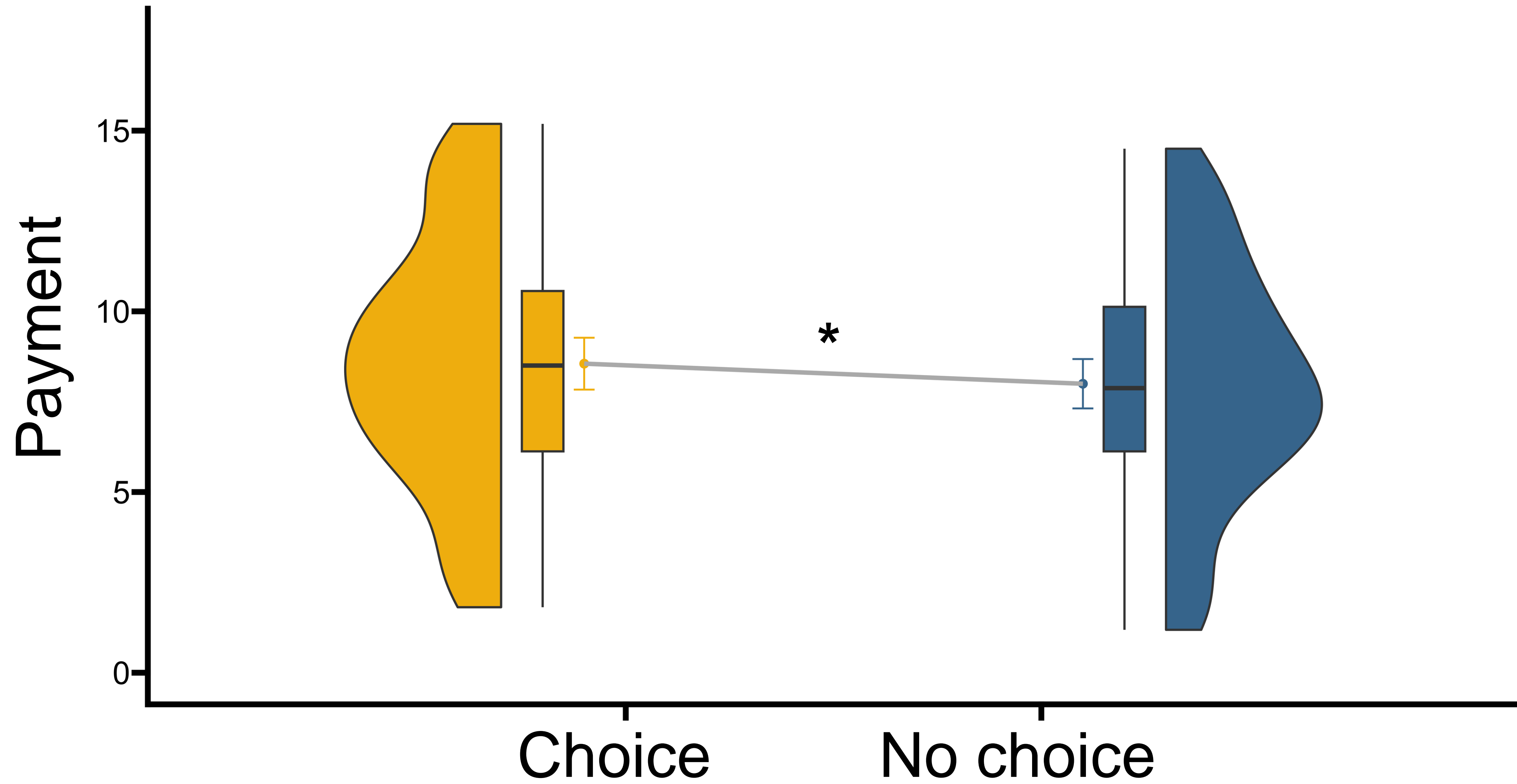
Choice of book boosted reading enjoyment

Choice

Enjoyment

Value

$\beta = -0.51$, $SE = 0.17$, $t = -3.70$, $p = 0.002$



Choice of book boosted willingness to pay

Experiment 1a summary

- Adults enjoyed reading an extract more when they could choose it
- Adults were willing to pay more for a book when they could choose it

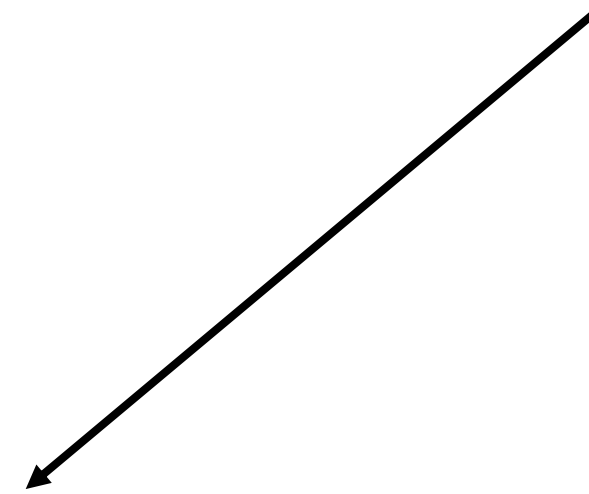
Experiment 1: Are these measures (willingness to take on a cost) a better metric of motivation?

Experiment 2a: Does providing choice of book boost reading enjoyment and willingness to pay?

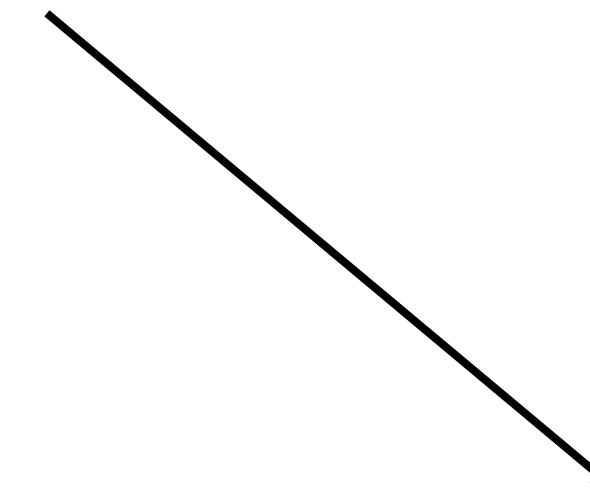
Experiment 2b: Does providing choice of **genre** boost reading enjoyment and willingness to pay?



Choice



Enjoyment



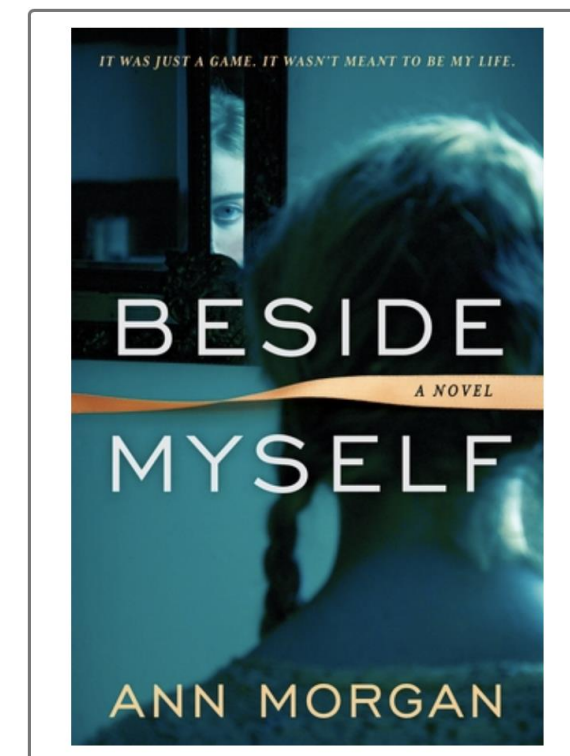
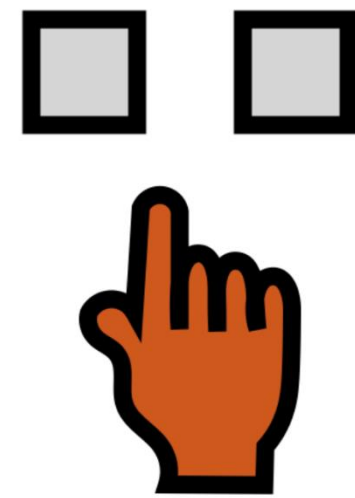
Value

Participants

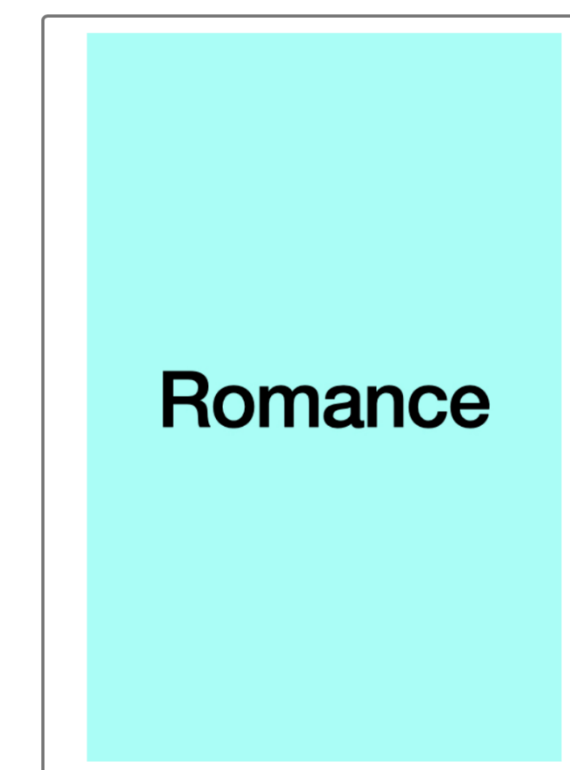
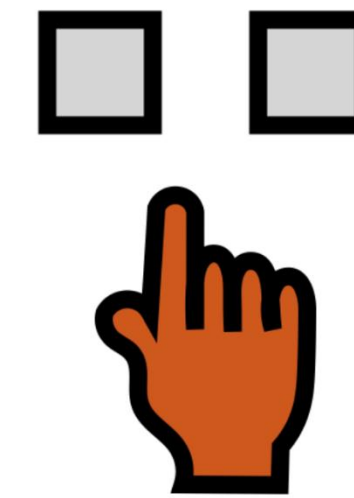
N= 80 (M_{age} = 21.59 years, 38 females).

English speakers with no known neurodevelopmental, neurological, or language disorders.

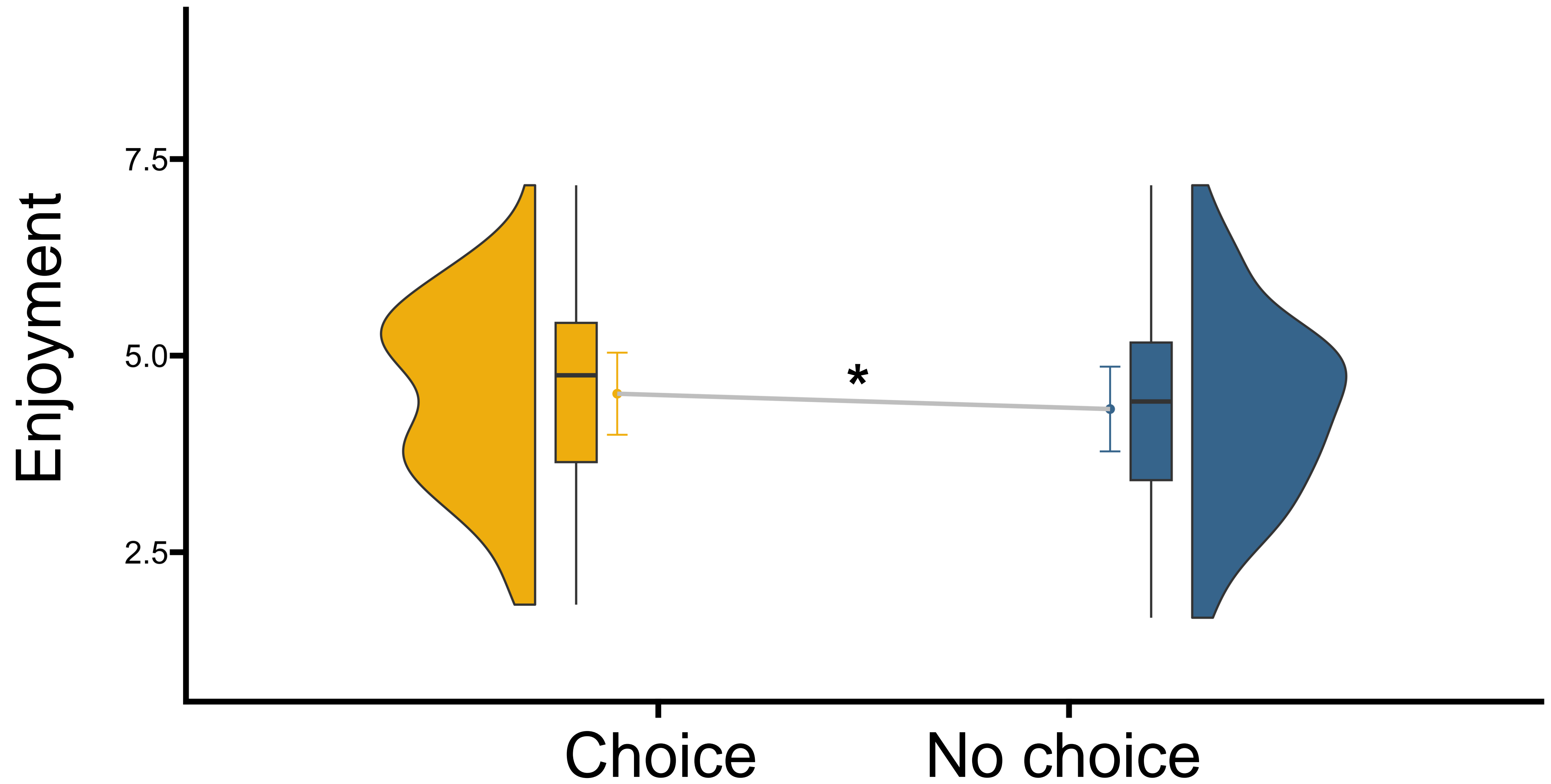
Experiment 1a



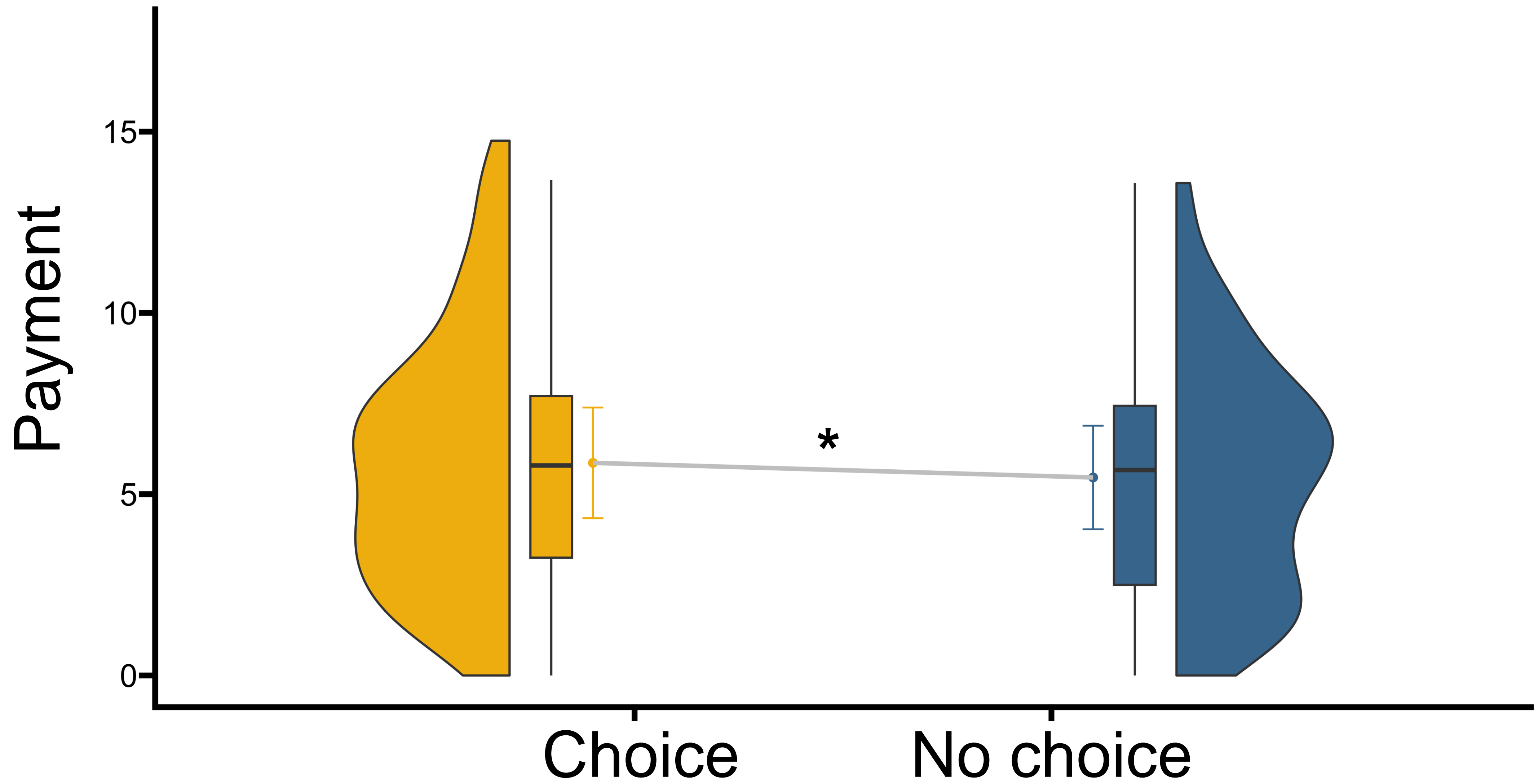
Experiment 1b



$\beta = -0.19$, $SE = 0.08$, $t = 2.35$, $p = 0.02$



$\beta = -0.40$, $SE = 0.13$, $t = -3.06$, $p = 0.003$



Conclusions

- Choice can boost reading enjoyment and willingness to pay for books
- Choice itself is desirable



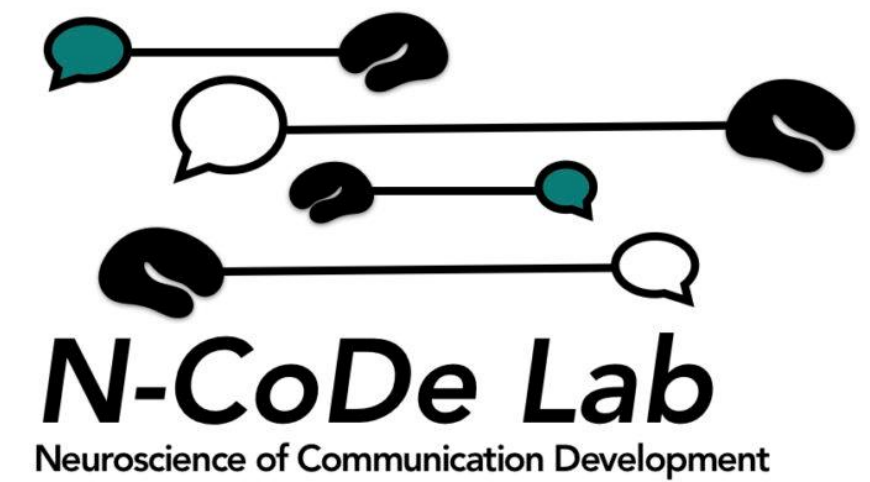
Dr Saloni Krishnan



Prof Jessie Ricketts

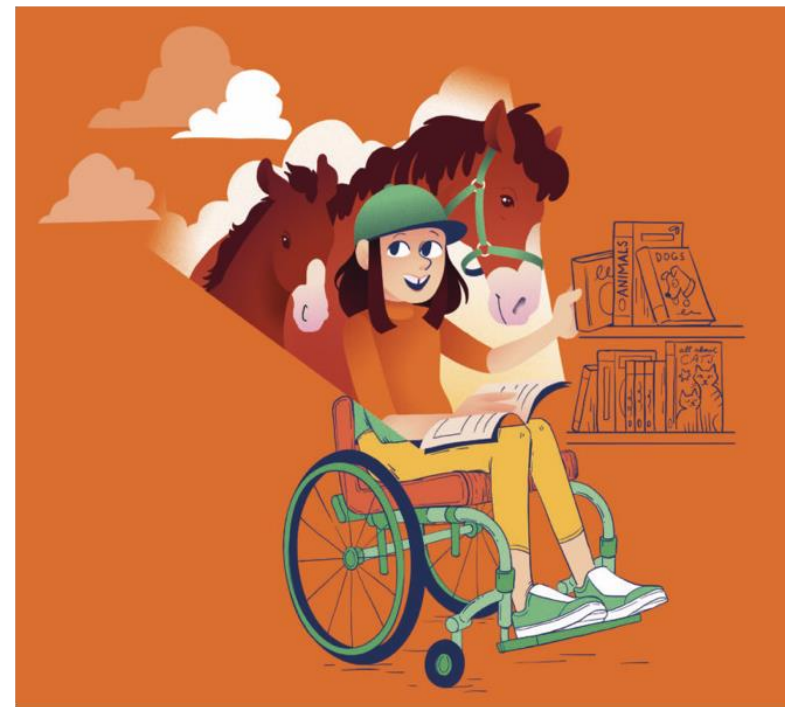


Dr Carina Spaulding





Success



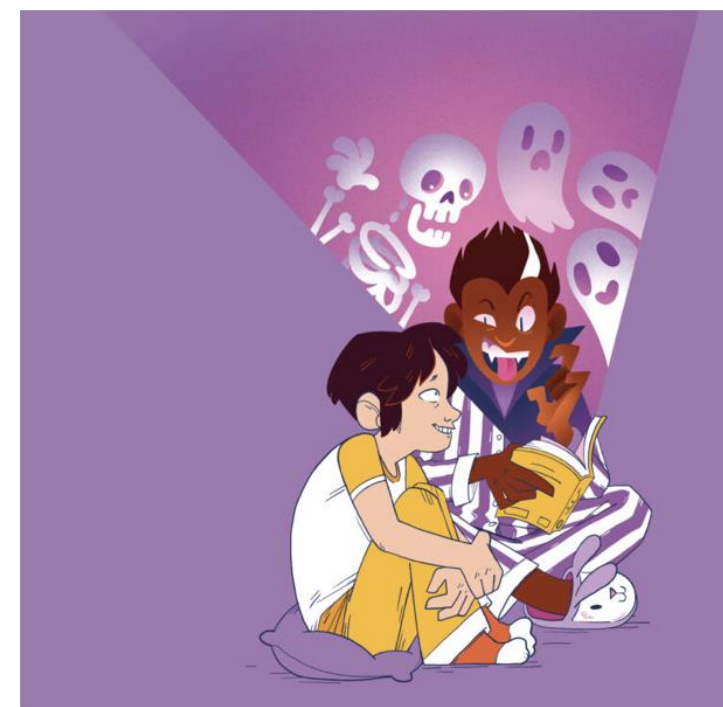
Choice



Access to books



Connection



Social

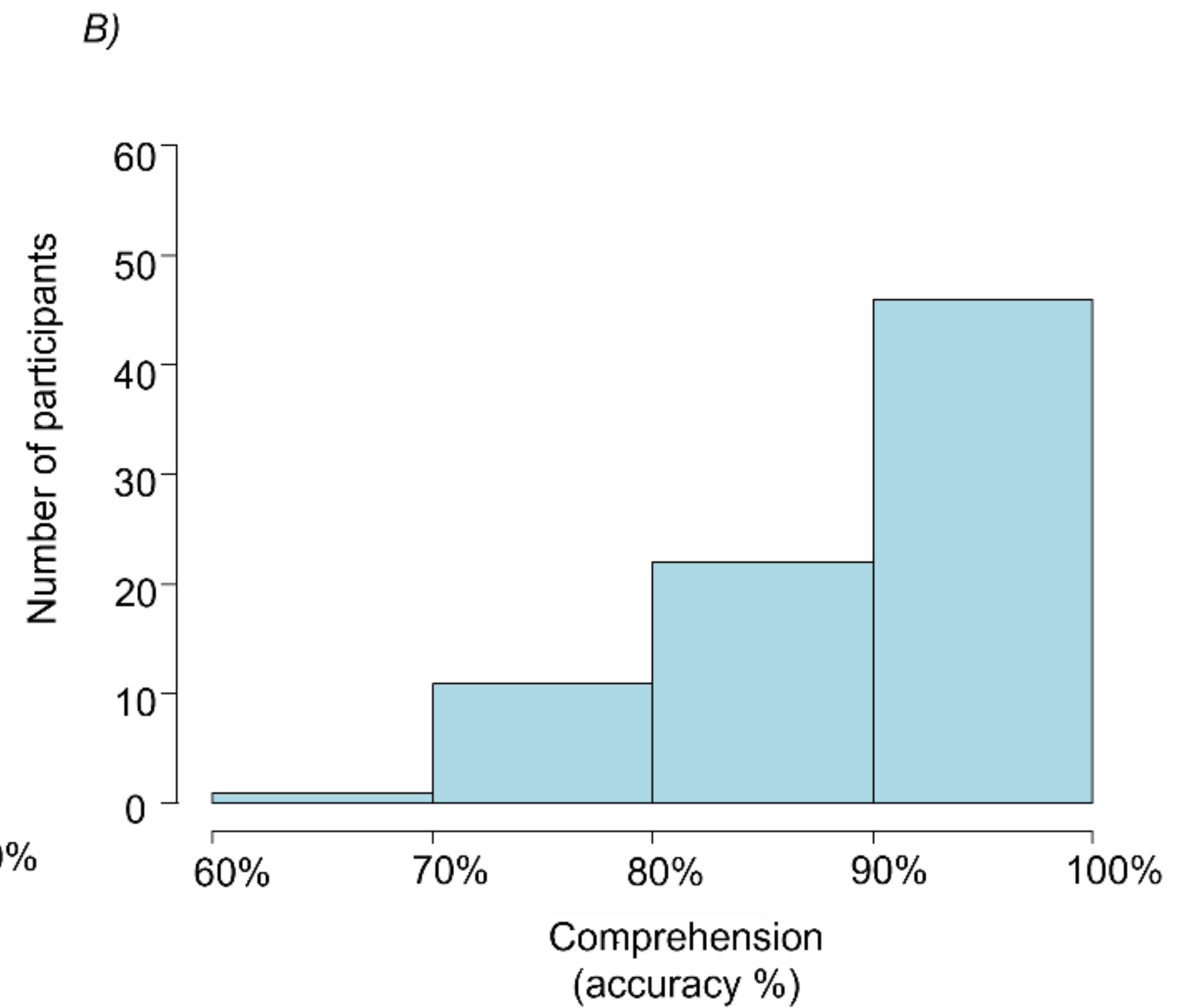
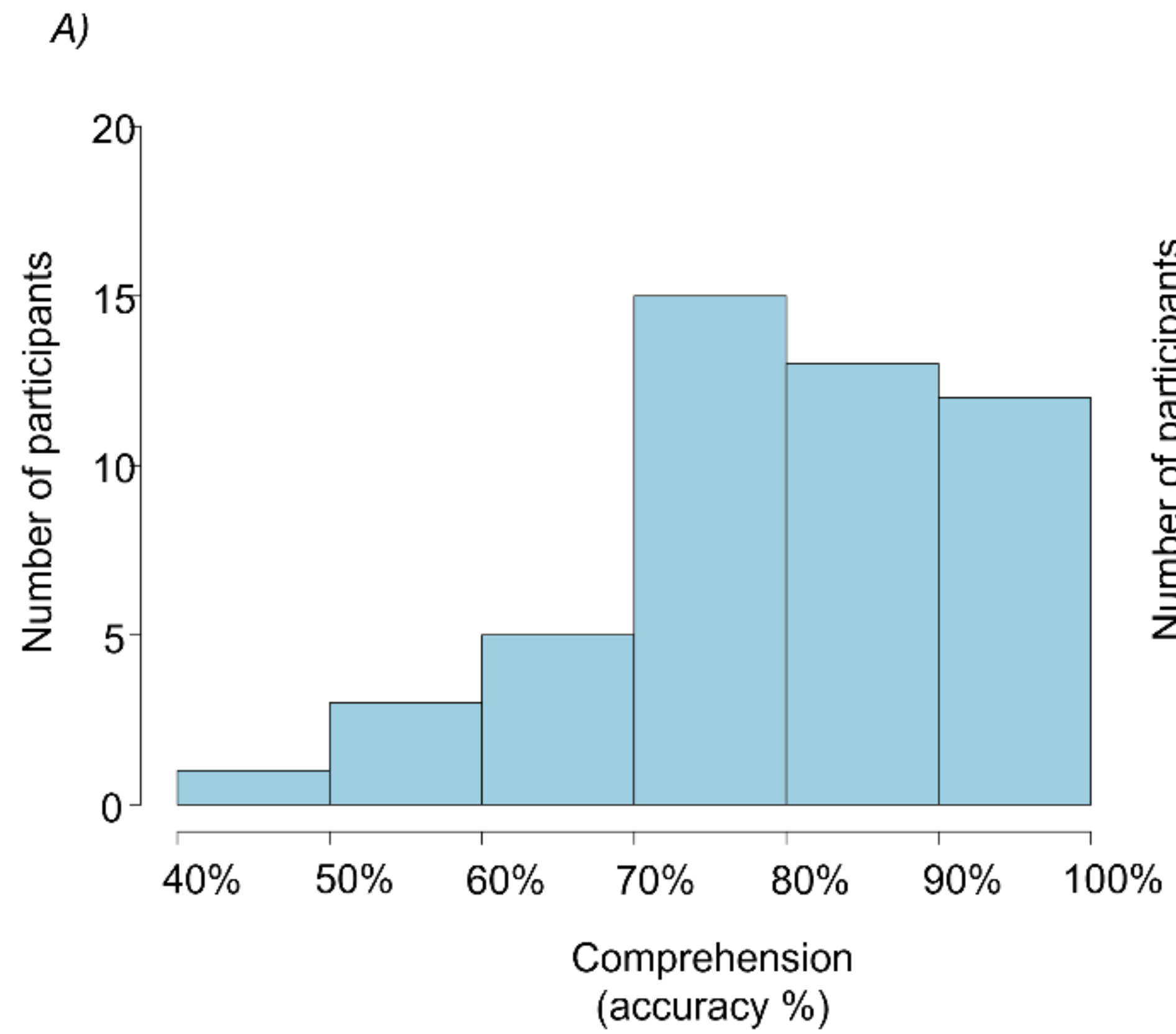


Time

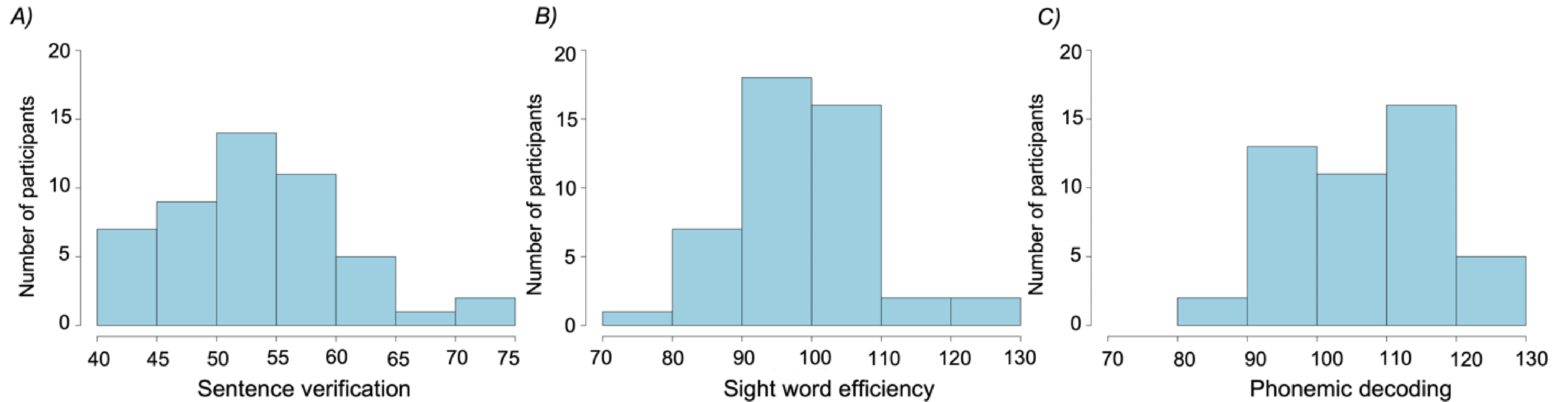
McGeown, Oxley, & Love to Read partners (2023)

Choice and reading ability

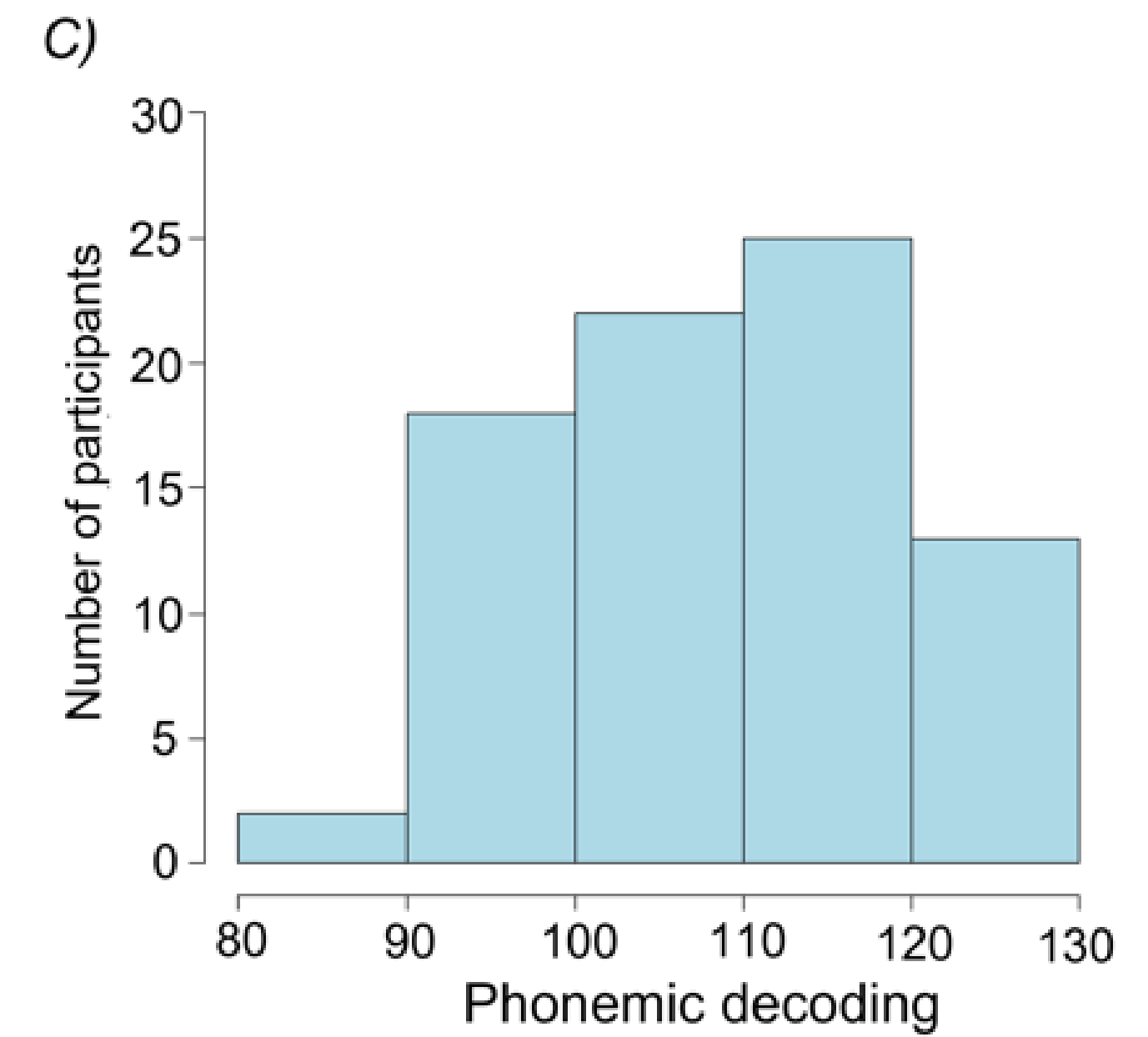
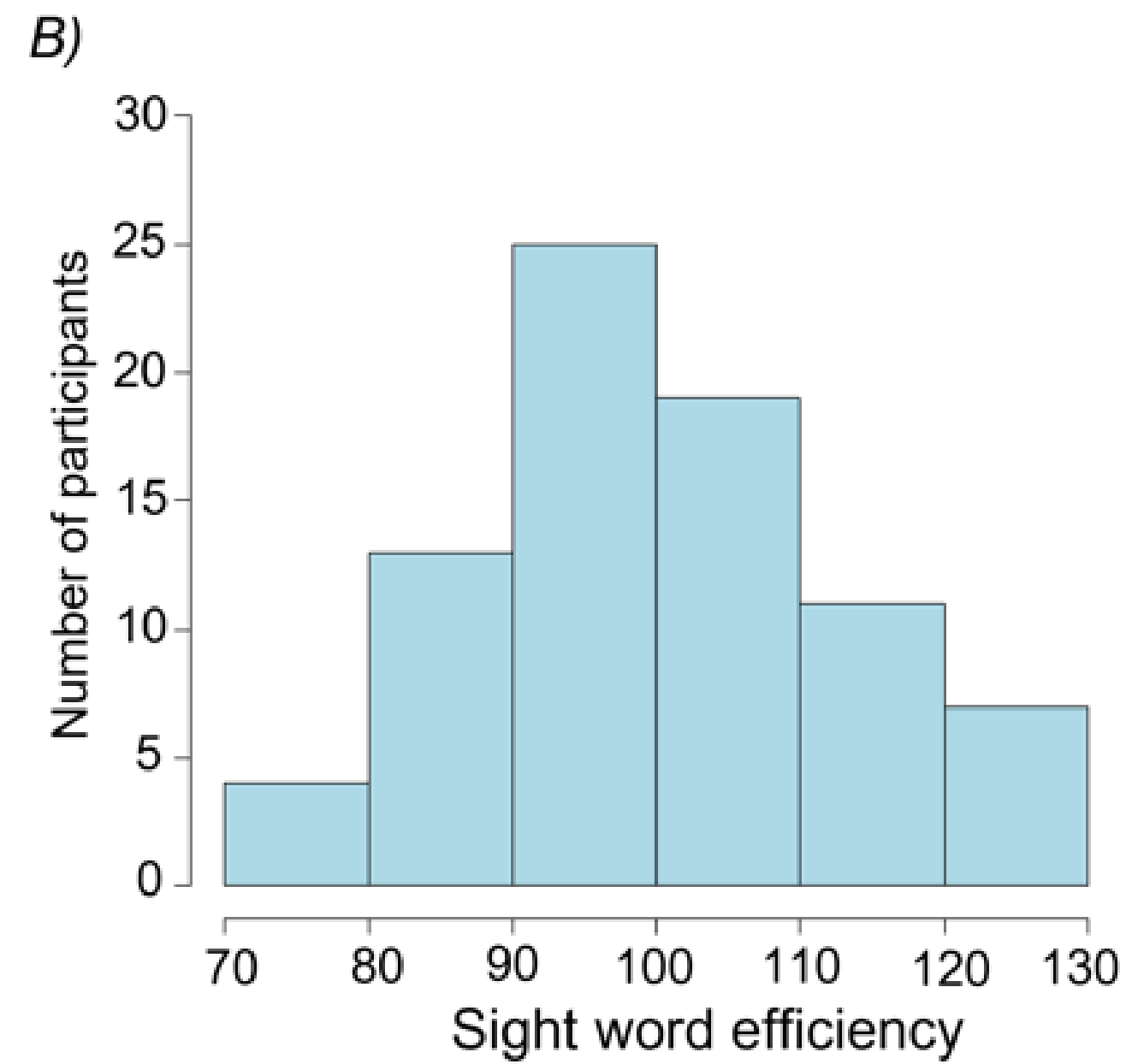
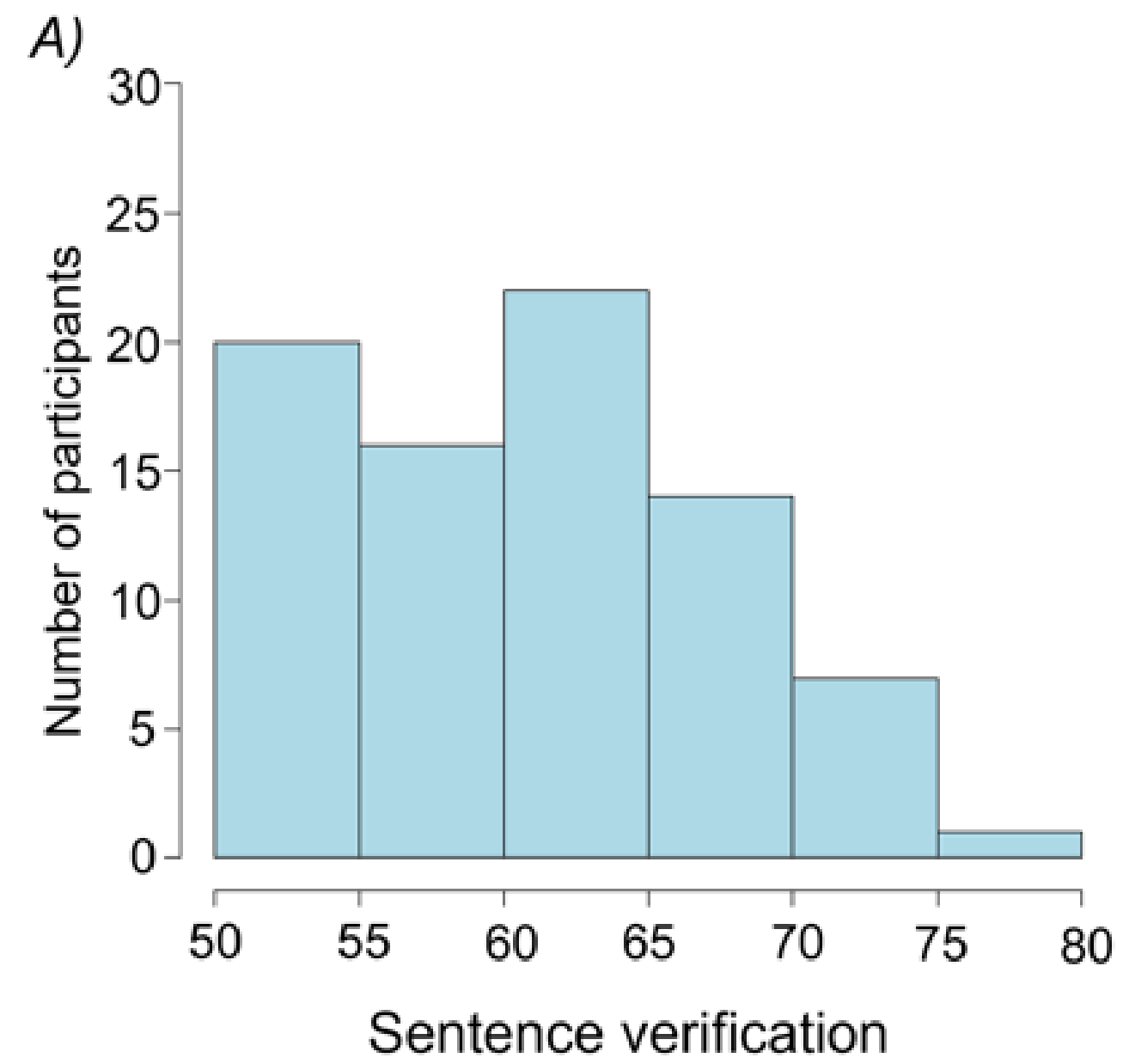
- No relationship between choice and comprehension
- Across both studies we did not find any interaction between the TOWRE and choice



Experiment 1a



Experiment 1b



Back to results



See all 7 images

Read sample

Audible sample

Yellowface: The instant #1 Sunday Times bestseller and Summer 2023's most anticipated new thriller from author R.F. Kuang Hardcover – 25 May 2023

by Rebecca F. Kuang (Author)

4.1 ★★★★★ 2,628 ratings

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1

**The Girl with the Dragon Tattoo (Millennium, #1)**

by Stieg Larsson

★★★★★ 4.16 avg rating — 3,051,645 ratings

score: 306,871, and 3,102 people voted

2

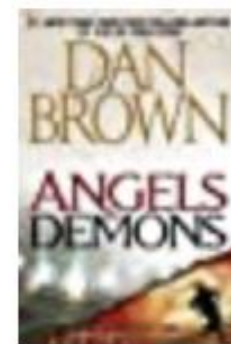
**And Then There Were None**

by Agatha Christie

★★★★★ 4.28 avg rating — 1,234,935 ratings

score: 239,914, and 2,423 people voted

3

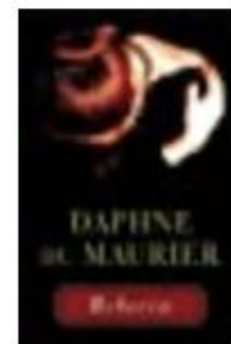
**Angels & Demons (Robert Langdon, #1)**

by Dan Brown (Goodreads Author)

★★★★★ 3.93 avg rating — 3,091,465 ratings

score: 146,552, and 1,491 people voted

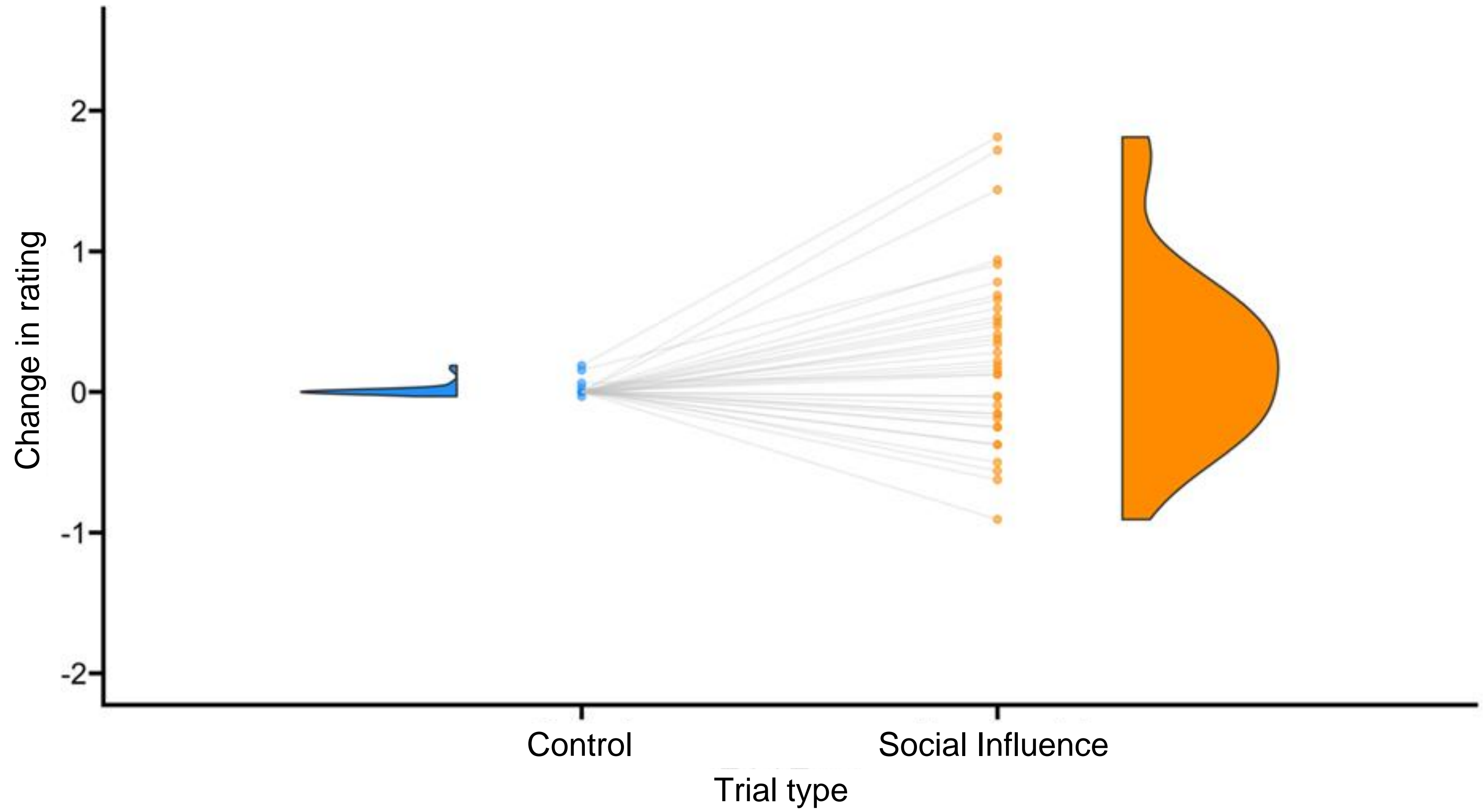
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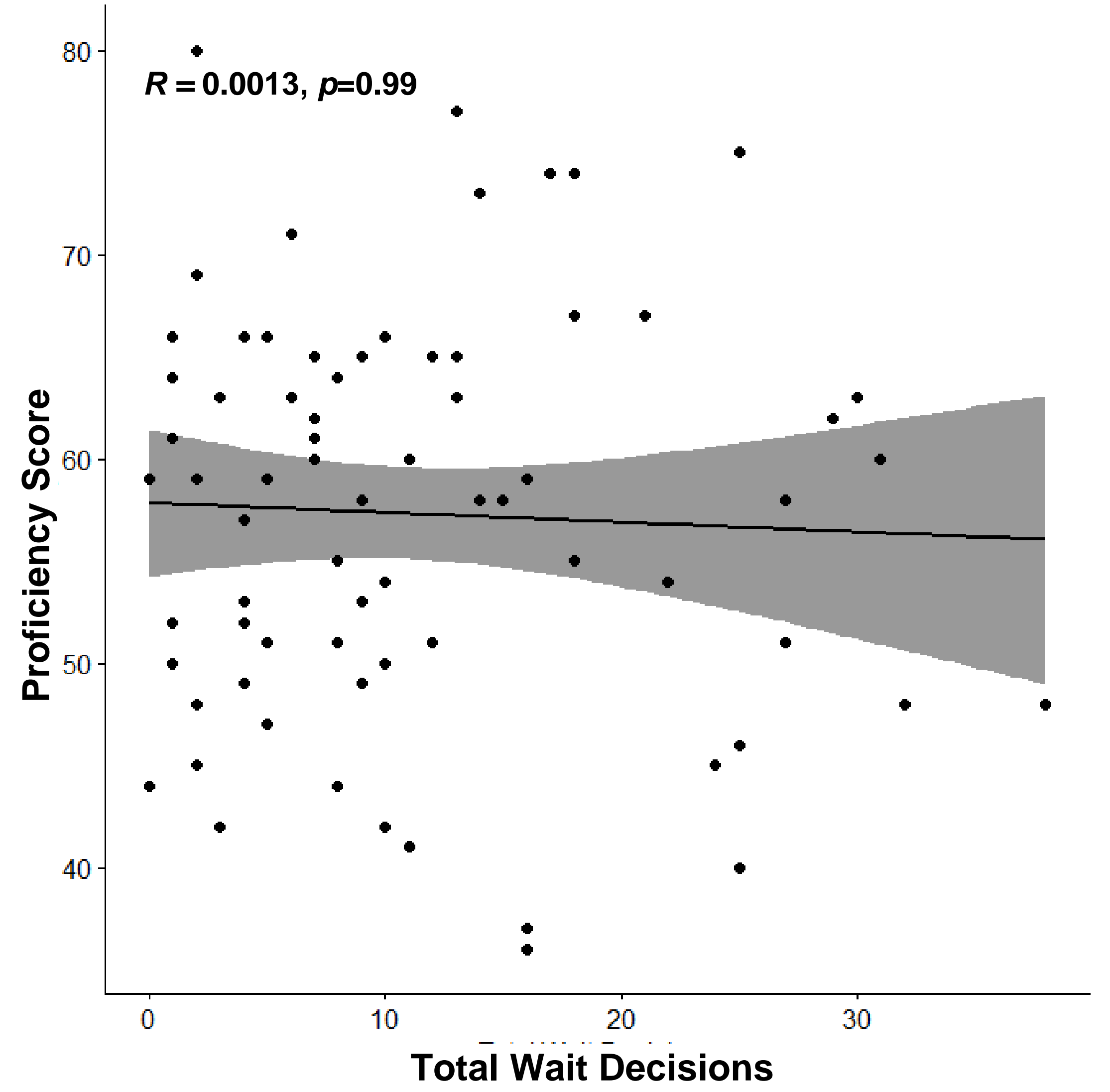
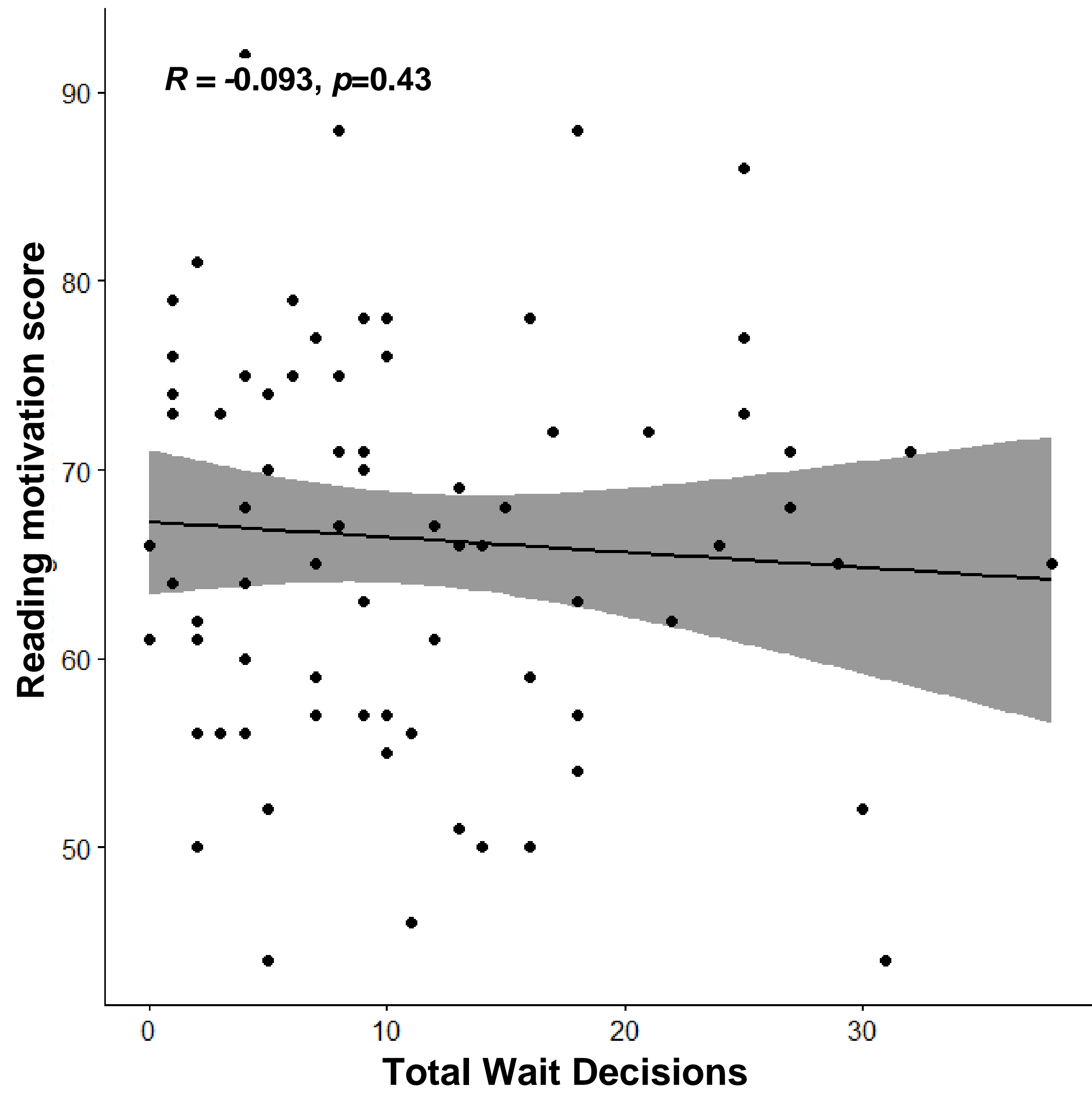
**Rebecca**

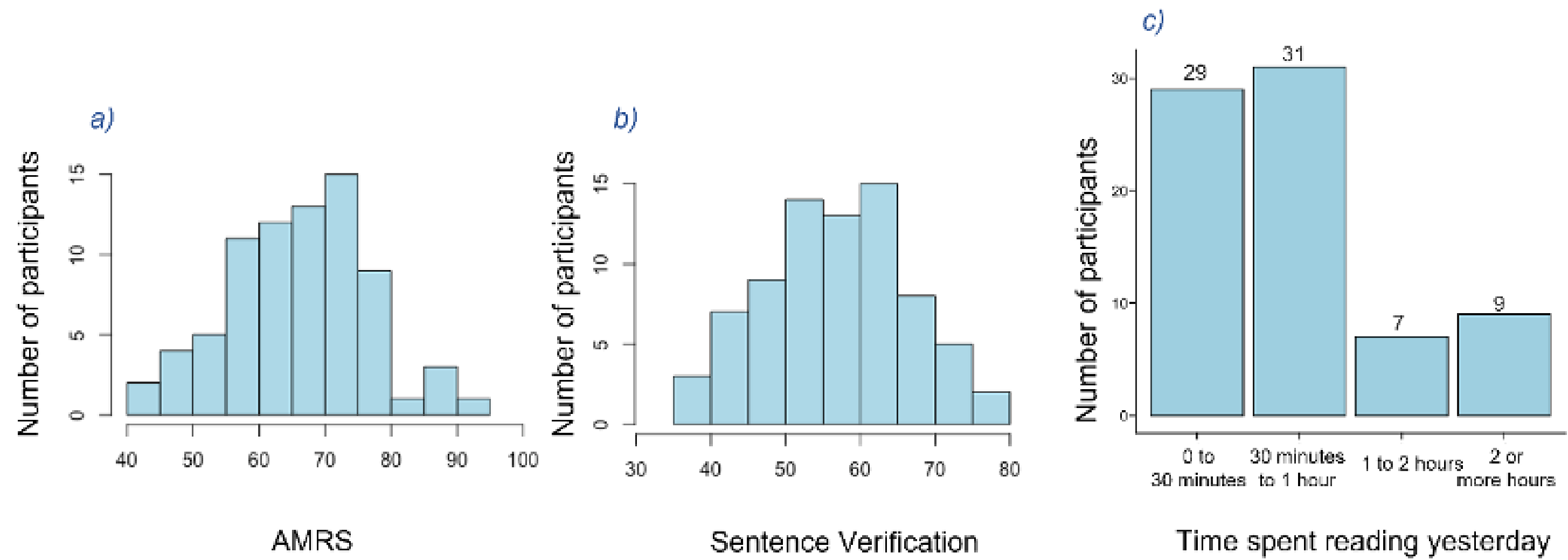
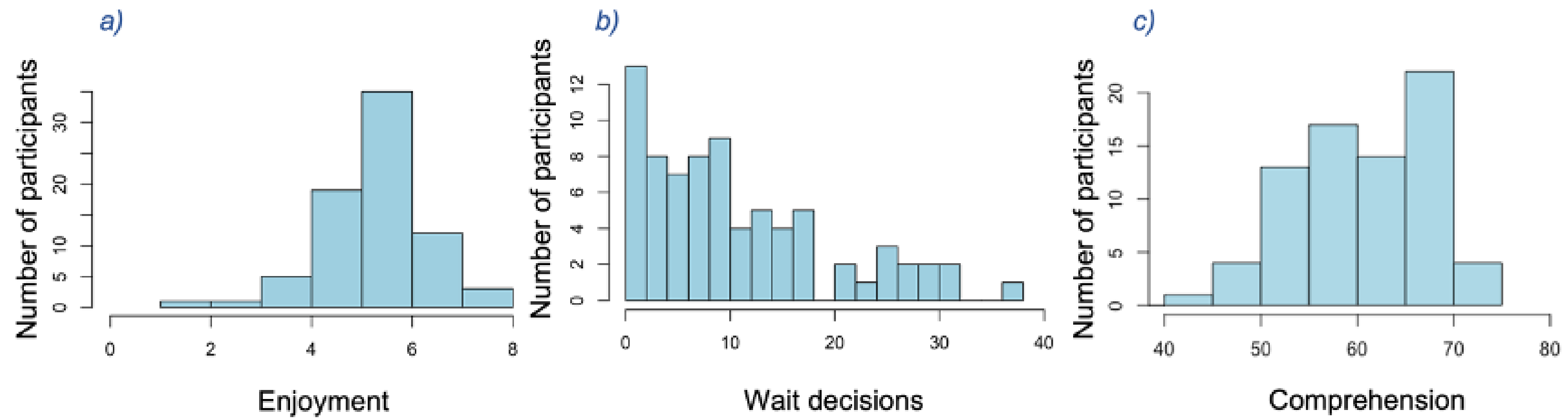
by Daphne du Maurier

★★★★★ 4.24 avg rating — 589,736 ratings

score: 105,602, and 1,088 people voted







Bains et al. (2023). Using a willingness to wait design to assess how readers value text. *NPJ Science of Learning*. 8, 17. DOI: <https://doi.org/10.1038/s41539-023-00160-3>